



**Dupree & Co**

Super-friendly mortgage advice

# Hassle-free new build mortgages.

Helping your purchasers  
to buy their dream homes.



01453 852 900

[hello@dupreeandco.com](mailto:hello@dupreeandco.com)

[dupreeandco.com](http://dupreeandco.com)

## What we do.

We join the dots between your new build development and your list of interested buyers. We do this by finding the right new build mortgages to meet your purchasers' needs.

Our dedicated team are on hand 7 days a week to offer your customers free mortgage advice. We only recommend the most suitable mortgages.

Using our market-leading online Mortgage Eligibility Tool, your customers can get a free credit check and mortgage quotes from up to 20 lenders in under a minute.



## Why choose us?

With over 25 years' experience working with national house builders, we know our stuff when it comes to new build mortgages.

Working closely with you we will make sure your purchasers can meet their exchange of contracts deadline. If for any reason the build is delayed, we will arrange for offers to be extended or replacement offers to be put in place.

Like a well-oiled machine, we keep things running as smoothly and seamlessly as possible.



# How our Mortgage Eligibility Tool works.

Your purchasers will be excited about the prospect of moving into a new home. We can give them a helping hand by assessing their eligibility for a mortgage in 3 simple steps...

## **T** 60 second eligibility check

They'll fill in a quick form to get an indication of their ability to get a mortgage. We then do a quick credit and ID check with Experian and look at which lenders could be contenders. No more surprise bad credit or forgotten loans!



# 2

## Quick call to confirm

As soon as they've done an eligibility check, they can book a full qualification call with one of our team.

We'll talk them through their options based on their income, outgoings, and lending criteria. To keep things moving, they can upload their pay slips and other supporting documents too.

This will give the most comprehensive qualification possible and allow us to provide advice and submit an application.



# 3

## Ready to reserve

Once your purchasers have been qualified, we'll give them a Decision in Principle certificate and feed back to you.

Then there's just one thing left to do... Reserve their new home!



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*Having worked with Dupree Mortgage Solutions for over 20 years, we've always found them to be friendly, reliable, professional and, most importantly, fantastic with customers. They have an excellent team who build relationships with customers and lenders to ensure the best service at all times.*

**BARRATT HOMES  
SOUTH WALES**

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# Our commitment to you.

We want to help you sell your properties quickly and with as little hassle as possible.

**When you're happy, we're happy.  
That's why we promise to offer you...**

- Flexible appointments and access to a fully qualified mortgage adviser 7 days a week
- A personal service and your own dedicated mortgage adviser allocated to your sites
- Initial qualification to establish affordability and eligibility as quickly as possible
- Live updates on your buyers' mortgage applications through our online developer portal and regular email updates
- A support team who will carry out regular site visits and update your sales team on new schemes and products
- Fast, comprehensive qualifications within agreed timescales
- A speedy advice and application process. Once we have a reservation, our adviser will submit the mortgage application within 24 hours (subject to receiving client consent and all necessary documents)
- An experienced new build administration team, who understand your timescales and work to progress applications as quickly as possible



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**Book an introductory call with us and discover how we can work together.**

**E** [hello@dupreeandco.com](mailto:hello@dupreeandco.com)

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*Dupree & Co was recommended to me by the developer I was buying my house from. I was fortunate enough to end up working with Colin. He held my hand through the whole process, answered every question I had, provided me comfort when I needed it and worked late/on weekends to ensure my offer was secured in time. I cannot recommend this company enough!*

TENIEL, JANUARY 2023

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## Our commitment to your buyers.

Buying a house can be stressful, so we make securing mortgages for new builds as simple and worry-free as possible for your buyers.

### We can offer them...

- A helping hand to buy their new home, whatever their circumstances
- 24/7 access to our 60-second online Mortgage Eligibility Tool
- Fast multi-lender Decision in Principle adds confidence for purchasers wanting to reserve without affecting their credit score
- A dedicated mortgage adviser to support them through the application process
- A choice of face-to-face or online appointments
- Live updates on their mortgage application through our online client portal and regular email tracking updates
- A dedicated and experienced administration team working alongside their adviser to progress the application



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Why not test drive our mortgage eligibility tool and see how quick it is to find your next mortgage at [www.dupreeandco.com](http://www.dupreeandco.com)

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## Getting started with us.

If you are interested in working with us, simply get in touch.

Please call us on **01453 852 900**

or email **hello@dupreeandco.com**

and we'll arrange a meeting to discuss your requirements and how we can best support this.

We believe our technology, super-friendly team and great customer service can help your business. We would love the opportunity to talk about what we can do for you and your purchasers.

**We can't wait to get started.**







# Dupree & Co

**Stay connected.**

**01453 852 900 | [hello@dupreeandco.com](mailto:hello@dupreeandco.com) | [dupreeandco.com](https://dupreeandco.com)**

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